



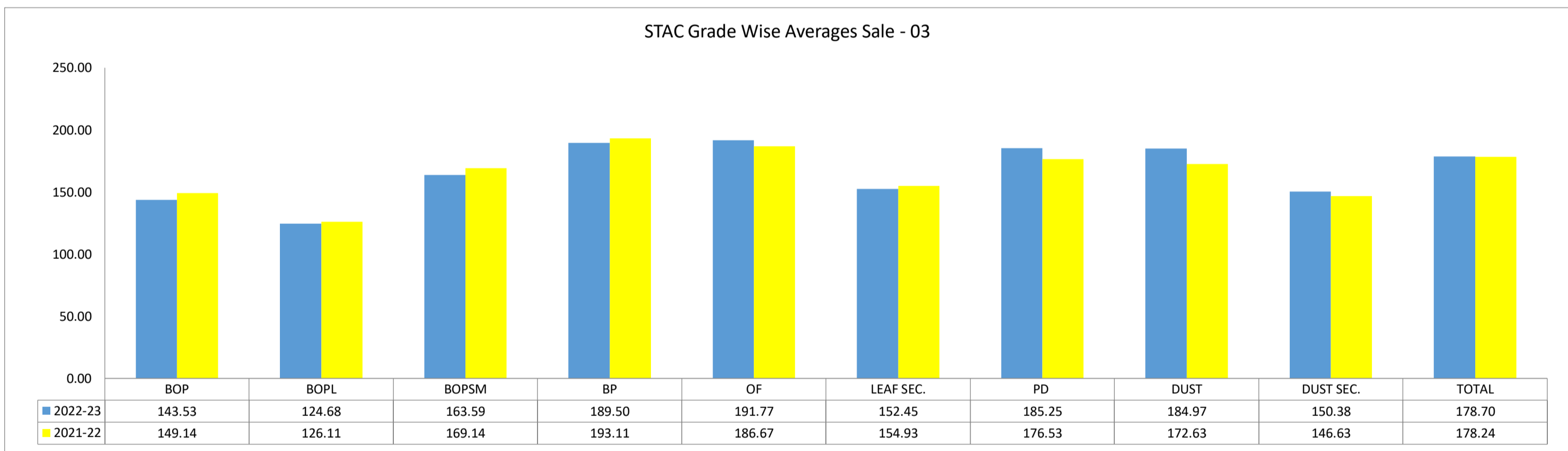
J THOMAS & COMPANY PRIVATE LIMITED
SILIGURI MARKET SYNOPSIS - Sale 03(2022)

Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Select few best category were easier. * Good and Medium sorts were irregular following quality. * Plainer categories were steady around last. 	<ul style="list-style-type: none"> * Market witnessed strong demand. * Good and best category teas were easier and lower. * Medium categories were steady. * Plainer varieties were firm around last.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Internal mainstay of the market. * Regional packeteers and Northern India were active. * Western India operated. * HUL Active / TCPL Selective * Limited Export enquiry. 	<ul style="list-style-type: none"> * Western India active on the liquoring sorts. * Internal and Northern India were active. * HUL Selective.

	AUCTION AVERAGES								
	2022/23			2021/22			UPTO SALE 03		
	Sale 03	Sale 02	+/-	Sale 03	Sale 02	+/-	2022/23	2021/22	2020/21
LEAF	137.42	144.42	-7.00	146.16	152.08	-5.92	178.87	179.96	204.94
DUST	149.86	152.85	-2.99	150.09	152.22	-2.13	177.32	169.05	198.93
TOTAL	138.39	145.15	-6.76	146.52	152.10	-5.58	178.70	178.24	204.22

SALE	STAC AUCTION AVERAGES									
		48	49	50	51	52	01	02	03	
		2022/23	2021/22	2022/23	2021/22	2022/23	2021/22	2022/23	2021/22	2022/23
LEAF		169.78	172.66	166.22	158.16	154.64	150.37	144.42	137.42	
DUST		169.57	168.80	166.08	166.08	156.07	153.54	152.85	149.86	
TOTAL		169.75	172.27	166.56	158.95	154.78	150.69	145.15	138.39	

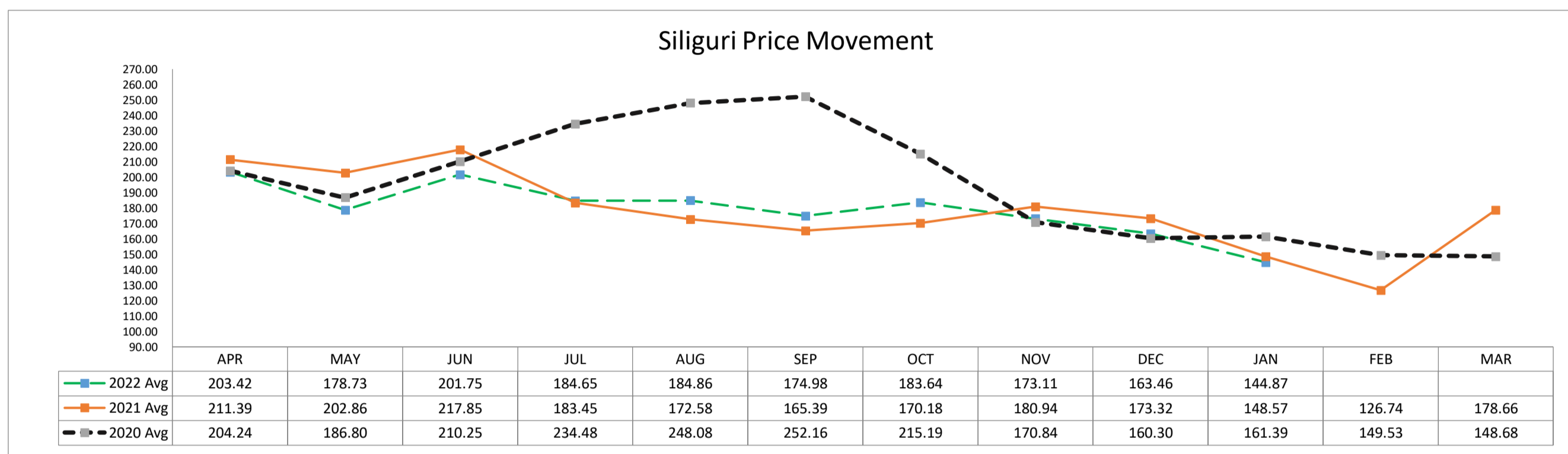


	OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23)											
	THIS SALE				LAST SALE				UPTO SALE 03			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3445998.8	2420890.8	136.06	30%	3537284.4	2561415.4	143.78	28%	118833777.8	84804278.9	179.11	29%
FANNINGS	591329.2	490029.6	150.84	17%	670254.4	586797.0	158.54	12%	34409598.3	25037649.2	191.77	27%
LEAF SEC.	410603.4	355576.0	128.20	13%	516168.2	447953.2	129.60	13%	16231558.2	12984926.4	152.45	20%
LEAF TOTAL	4447931.4	3266496.4	137.42	27%	4723707.0	3596165.6	144.42	24%	169474934.2	122826854.43	178.87	28%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	212182.1	190264.1	155.75	10%	279720.2	235666.8	158.63	16%	14744495.4	11689424.8	185.11	21%
DUST SEC.	96398.2	84278.3	136.59	13%	111444.9	103549.3	139.70	7%	4060941.0	3383319.4	150.38	17%
DUST TOTAL	308580.3	274542.4	149.86	11%	391165.1	339216.1	152.85	13%	18805436.33	15072744.13	177.32	20%
TOTAL	4756511.7	3541038.8	138.39	26%	5114872.1	3935381.7	145.15	23%	188280370.5	137899598.56	178.70	27%

LEAF	OFFER / SOLD QUANTITY & AVERAGE PRICE											
	THIS SALE				LAST SALE				UPTO SALE 03			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	4447931.4	3266496.4	137.42	27%	4723707.0	3596165.6	144.42	24%	169474934.2	122826854.4	178.87	28%
2021-22	4124572.8	3275004.6	146.16	21%	4097820.2	3115130.8	152.08	24%	159477099.3	121978169.5	179.96	24%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	308580.3	274542.4	149.86	11%	391165.1	339216.1	152.85	13%	18805436.3	15072744.1	177.32	20%
2021-22	392419.6	330770.1	150.09	16%	382947.3	314662.9	152.22	18%	22138580.2	15428695.4	169.05	30%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	4756511.7	3541038.8	138.39	26%	5114872.1	3935381.7	145.15	23%	188280370.5	137899598.6	178.70	27%
2021-22	4516992.4	3605774.7	146.52	20%	4480767.5	3429793.7	152.10	23%	181615679.5	137406864.9	178.73	24%

% OF TEAS SOLD	PRICE RANGE									
	LEAF					DUST				
	2022/23		UPTO SALE 03			2021/22		UPTO SALE 03		
	Sale 03	Sale 02	2022/23	2021/22	2020/21	Sale 03	Sale 02	2022/23	2021/22	2020/21
BELOW 100	2.5	1.7	3.1	0.3	0.1	2.4	1.6	2.0	0.9	0.3
BETWEEN 100.00-119.99	47.3	37.8	16.2	14.9	4.0	22.2	16.7	10.0	13.5	2.1
BETWEEN 120.00-139.99	21.0	23.3	20.0	18.4	9.8	21.0	25.8	14.0	16.4	8.9
BETWEEN 140.00-159.99	7.4	9.8	9.1	12.1	10.1	19.1	19.3	14.4	19.7	12.9
BETWEEN 160.00-179.99	5.8	7.4	8.4	11.4	11.1	16.1	16.9	16.3	13.3	13.1
BETWEEN 180.00-199.99	4.3	6.1	7.0	8.1	8.6	6.8	8.5	10.2	9.2	9.7
BETWEEN 200.00-219.99	4.5	4.7	7.8	8.8	10.4	4.8	4.1	10.0	8.5	12.9
BETWEEN 220.00-239.99	3.2	4.1	8.0	7.7	17.4	3.9	3.0	9.8	8.1	15.8
BETWEEN 240.00-259.99	2.0	2.6	6.7	5.5	11.1	1.7	2.5	6.7	5.1	14.2
BETWEEN 260.00-279.99	0.9	1.1	4.8	4.1	9.8	1.0	0.4	3.9	2.8	8.2
BETWEEN 280.00-299.99	0.6	0.7	3.4	3.3	5.1	0.4	0.7	1.7	1.4	1.6
300 AND ABOVE	0.5	0.8	5.6	5.3	2.5	0.5	0.5	1.2	1.1	0.4

SALE NO	FUTURE FRESH OFFERING (IN PACKAGES)								
	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
4	51127	3201	54328	97620	9871	107491	-46493	-6670	-53163
5	94046	10880	104926	43088	6355	49443	50958	4525	55483
6	7684	1238	8922	0	0	0	7684	1238	8922
TOTAL	152857	15319	168176	140708	16226	156934	12149	-907	-44241



STAC BUYING (ALL TEAS) FOR THE Sale 03												
	CTC LEAF			DUST			TOTAL					
	KGS	AVG	%	KGS	AVG	%	KGS	AVG	%	KGS	AVG	%
OFFER	4,447,931.4			308,580.3			4,756,511.7					
SOLD	3,266,496.4			274,542.4			3,541,038.8					
SOLD %	73%			89%			74%					
Local	1,020,923.8	150.03	31%	109,955.3	150.52	40%	1,130,879.1	150.08	32%			
N.India	863,575.8	147.64	26%	48,318.0	166.61	18%	895,049.7	148.06	25%			
HUL	433,397.8	114.08	13%	34,490.3	150.23	13%	458,229.0	136.54	13%			
W.India	409,911.0	132.99	13%	31,473.9	159.64	11%	440,590.1	114.17	12%			
Packeteers	296,297.8	112.97	9%	21,891.0	110.10	8%	318,188.8	112.77	9%			
TCPL	71,954.4	111.57	2%	13,854.6	144.88	5%	103,229.5	144.19	3%			
Others	68,739.2	141.16	2%	7,192.3	119.74	3%	71,954.4	111.57	2%			
R.Pack	57,038.0	127.74	2%	6,612.6	142.82	2%	70,892.6	131.09	2%			
C.India	22,465.0	137.31	1%	754.4	151.00	0%	29,077.6	138.57	1%			
Exports	20,593.4	115.09	1%				21,347.8	116.36	1%			
TOTAL	3,266,496.4	137.42		274,542.4	149.86		3,541,038.8	138.39				

MARK	DOOARS BATTING ORDER (STAC+CTTA) Sale 03			
	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	474633.70	318.53	473,028.00	299.55
KARTICK	433206.10	310.53	535,295.90	309.54
JITI	525079.80	307.88	562,512.40	302.59
GULMA	801043.30	302.65	865,528.20	291.14
KUMARGRAM	734398.10	301.76	707,007.80	284.47
HOPE	406414.50	301.14	473,558.90	290.80
SANKOS	813830.38	290.12	708,221.00	267.07
LEESHRIVER	690541.50	287.84	560,738.90	272.96
DANGUJHAR	759335.20	282.89	772,407.00	307.91
BINAGURI	1113192.70	282.04	1,233,968.30	277.97
GHATIROYAL	937200.80	280.51	884,302.60	294.35
HILLAROYALE	316026.80	278.82	314,992.80	284.78
DALGAON	946326.90	277.13	949,734.50	268.90
CHALOUNI	392547.90	276.69	496,383.50	282.25
AIBHEEL	1082344.45	276.18	1,038,245.20	276.69
RYDAK	1037640.40	275.92	1,168,878.00	283.02
DIANARAMBARI	302012.00	275.34	387,267.10	272.19
ANANDAPURROYAL	310171.90	270.72	367,573.60	300.11
BHARNOBARIROYAL	490913.10	270.60	190,222.70	208.36
MEENGLAS	977928.00	269.80	746,901.30	284.18
ARYAMANSPECIAL	298556.60	268.89	238,748.70	277.29
PAHARGOOMIAH	1006518.50	265.86	937,021.70	279.23
BARADIGHI	602012.30	264.66	801,385.60	275.37
NEPUCHAPUR	777454.90	264.61	691,586.90	251.77
GANDRAPARA	642155.00	264.60	937,047.20	265.42

* Above 30,000 Kgs.

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